

# Converged solutions with value at their core

## Integrated data, voice & cloud networks from your new, agile supplier

hSo is proud to be a Public Sector supplier on four lots of the Network Services Framework (RM1045) and on the G-Cloud 7 framework.

Now is the time to take advantage of hSo's convergence expertise. We are CCS-approved for services encompassing data/Internet access, Cloud-based services and all your telephony needs. See overleaf.

No longer are you restricted to large suppliers on the likes of PSN. Benefit from the flexibility of hSo, a nimble organisation.

hSo offers 15 years of cost-effective data, voice and Cloud solutions – delivered, monitored and managed by our friendly account managers and helpful 24/7 technical support team.

We have helped housing associations and NHS bodies to run smoother, more secure business applications within their budgets.

With hSo you get price transparency via our carrier independence; reliable scalability via our innovative MPLS platform; ISO-certified processes; and much more.

### Why pick hSo for Public Sector?

- Transparent pricing
- 'Off-the-shelf' or bespoke solutions
- Full convergence experts
- One supplier for it all
- Friendly, agile approach
- Scalable & resilient MPLS platform
- >15 years of networks & voice success

*"hSo were willing to engage with us on a level that other suppliers are simply unable or unwilling to do."*

*Andy Singleton, ICT Corporate Manager at Rugby Borough Council*

# Managed networks adapted to your specific needs

Thanks to hSo's successful implementation of end-to-end, managed solutions, the CCS awarded us for all four categories we applied for on the Network Services Framework (RM1045) as well as for the G-Cloud framework:

## Lot 1 (RM1045) – Data Access Services

Our innovative MPLS network platform forms the basis of our Data Access services, which can be grouped into 3 main categories:

- End-to-end data access services
- WAN and ISP services
- Point-to-Point connectivity

From Internet Access and IP Communications, to Security products, hSo has all your data and network communication needs covered.

## Lot 3 (RM1045) – Traditional Telephony Services

hSo's traditional phone services offer great value, and make it easy to switch to VoIP when you're ready. We can help you make better use of your legacy PBX, should you wish to retain it for now.

We are experienced at lowering call charges via CPS, cutting the cost of circuits, delivering reliable SIP Trunking for VoIP enablement, and much more. We even let you keep your numbers when you switch.

## Lot 5 (RM1045) – IP Telephony Services

Safely migrate to scalable, end-to-end IP telephony. We offer various options to implement reliable telephony in an IP environment, including hosted and onsite options.

Our IP or Cloud telephony can make it easy for you to add users and implement 'work from anywhere' capability, while reducing CAPEX.

## Agency Services (RM1045)

hSo can provide Agency services to complement a Network Services project and ensure a smooth implementation using a single supplier.

## Infrastructure as a Service (IaaS) - G-Cloud 7

The hSo Hosted Virtualisation service is a Cloud-based IaaS. It allows organisations to migrate their compute environments to a highly resilient and flexible platform, where you only need to pay for your share of the platform, removing the need for a significant set up and on going maintenance costs.



'We've built our reputation on the relationships we build with clients while flexibly delivering converged network solutions'

Avner

Avner Peleg  
Customer Development Director at hSo

hSo:

